

HOSPICE NUTS & BOLTS



up-to-date information for
operating a compliant
hospice care program

May 22 & 23, 2023

Eagan Community Center

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MINNESOTA NETWORK OF
HOSPICE & PALLIATIVE CARE

Hospice Nuts & Bolts Program Agenda

Day One - May 22, 2023

8:30am	8:45am	Introductions
8:45am	10:15am	<p>The Hospice Medicare Benefit</p> <ul style="list-style-type: none"> • Philosophy of the Hospice Benefit • Core Services • Determining What Is Covered • The Hospice Physician • Levels of Care • Election of Benefit, Addendum, and Certification
10:15am	10:30am	Break - Prize Wheel
10:30am	12:00pm	<p>Conditions of Participation: Subpart C</p> <ul style="list-style-type: none"> • Patient Rights • Initial and Comprehensive Assessment • Coordination of Services • Introduction to the IDG • Infection Control and Emergency Preparedness
12:00pm	1:00pm	Lunch
1:00pm	1:15pm	Painting the Picture (Activity)
1:15pm	2:30pm	<p>Making the Case for Eligibility</p> <ul style="list-style-type: none"> • Documentation and Demonstrating Eligibility • The Local Coverage Determination Guidelines • Supporting Prognosis: Making the Case Every Time • Assessment Prompts • Discharge and Revocation
2:30pm	2:45pm	Break - Prize Wheel
2:45pm	3:15pm	Case Study
3:15pm	4:30pm	<p>Diagnosis Coding and Documentation</p> <ul style="list-style-type: none"> • What is Diagnosis Coding and Why is it Important? • Why Accurate Coding is Essential • The Comprehensive Assessment and an Accurate Claim • Terminal Diagnosis and Related Conditions • Prohibited Primary Terminal Diagnoses

Hospice Nuts & Bolts Program Agenda

Day Two - May 23, 2023

8:15am	8:30am	Arrival
8:30am	9:45am	<p>Interdisciplinary Group and the Plan of Care</p> <ul style="list-style-type: none"> • Case Study - IDG Decision Making (Arnold) • Barriers to Effective IDG Meetings • The Care Planning Process • Meeting Agenda: Roles and Responsibilities • Individualizing the POC • The Role of the Hospice Physician
9:45am	10:00am	Break - Prize Wheel
10:00am	11:00am	<p>Facility Based Care</p> <ul style="list-style-type: none"> • Coordination of Care • The POC and Documentation • Visit Reporting • The Companion Rule: Roles and Responsibilities • Relationship Building • The Inpatient Unit and GIP
11:00am	11:15am	Case Study - Coordination of Care
11:15am	12:00pm	<p>Proof of Excellence - Hospice Quality Reporting and QAPI</p> <ul style="list-style-type: none"> • What is QAPI - Building a Culture of Compliance • HQR, Outcome Measures, HIS • Hospice Care Index • Performance Improvement Projects
12:00pm	1:00pm	Lunch

Hospice Nuts & Bolts Program Agenda

Day Two - May 23, 2023

1:00pm	2:15pm	<p>The Additional Documentation Request</p> <ul style="list-style-type: none"> • Targeted Probe and Educate • Hospice ADR Checklist • Hospice Hierarchy • Timelines - What if You Miss Them? • The Appeal Process
2:15pm	2:45pm	Case Studies Activity
2:45pm	3:00pm	Break
3:00pm	4:00pm	<p>Risk Areas for Hospices</p> <p>Pre-Payment and Post-Payment Reviews</p> <p>Government Oversight</p> <p>Legal Implications</p> <p>Case Study - Risk</p>
4:00pm	4:30pm	Final Q & A Questions Review of the Pre-Test Questions/Answers Prize Wheel



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Nuts & Bolts FAQ

What will I walk away from this training with?

Participants will leave with a deeper knowledge and expertise level in all aspects of hospice and hospice regulations. In addition, attendees will be provided with a user manual along with a Corridor Quick Flip to assist with documentation to meet LCD requirements.

Who is this for?

A wide variety of hospice clinicians will benefit from this training including, hospice medical directors, nurses, therapists and social workers. It is also excellent for managers and leaders of hospice organizations.

Is this just for new staff?

No. While it is an excellent foundational experience for clinicians new to hospice it is also a thorough review for experienced staff as well. Everything from the basics to the more advanced principles are covered in this program. Everyone, no matter their level of experience or years in hospice walk away with a new appreciation and a greater level of knowledge.

What is the format?

This training will be offered in person for two full days. The training will not be recorded.

What are the learning objectives?

Upon completion of this workshop, learners will be able to:

- Understand the basics related to the Hospice Conditions of Participation
- Define key components of the Medicare Hospice Benefit
- Identify documentation requirements regarding: eligibility, comprehensive assessment, recertification, LCD's, plan of care
- Understand the form and function of the IDT
- Describe the QAPI program and how it is related to Corporate Compliance
- Identify areas of Risk and the entities that enforce compliance

Will CEUs be offered?

Yes, check the website for up-to-date information.



Presenter Profile

**Sharon Seaton, RN, BSN,
CHPN, HCS-O, HCS-D**

Sharon Seaton has experience in varied roles in Home Health and Hospice with experience in clinical and senior management, as well as experience in Quality & Compliance in both for-profit and non-profit organizations. As an Executive Director her organization was awarded the “Hospice of the Year” designation for growth and quality scores. She also was the recipient of a Rotary International grant for rural hospice care. She has also worked as a Quality Assurance Reviewer for Home Health diagnosis and OASIS coding and Hospice Coding Services. Currently, she is a Clinical Product Development Specialist at Corridor. Sharon has been a featured speaker at conferences across the U.S. showcasing both Hospice and Home health coding and compliance.