



**Hospice Management &  
Clinical Supervision Training Course**  
**Management Training Part 1:  
Compliance & Regulatory –  
COPs, QAPI & Emergency Management**  
*(120-minute webinar – available live or on-demand)*

**Wednesday, October 13, 2021**

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| 9:00 AM Hawaiian | 11:00 AM Alaskan |
| 12:00 PM Pacific | 1:00 PM Mountain |
| 2:00 PM Central  | 3:00 PM Eastern  |

[\*\*Register Here\*\*](#)

Whether you are new to hospice management, require a brush-up, or want a better understanding of the hospice management role, this webinar series is for you. Part 1 will focus heavily on regulations and compliance as more medical audit reviews are on the horizon for agencies.

**AFTER THIS WEBINAR YOU'LL BE ABLE TO:**

- Define the role of a hospice manager/supervisor in supporting compliance and the regulatory process
- Explain the hospice manager's role within the Emergency Preparedness Plan and program
- Describe how the use of LCDs and clinical guidelines help to determine and continually support eligibility
- Discuss how quality reporting impacts your agency
- Differentiate state, federal, and accrediting organization guidelines
- Explain the importance of ongoing agency education
- Identify the latest changes to impact the hospice industry for CY2022 that leaders must know

**WEBINAR DETAILS**

Part 1 will focus on compliance and regulatory issues that are impacting hospice today. It will review common documentation issues, provide tools (LCDs and clinical guidelines) that support your team in areas of hospice eligibility, audits, and medical review. The hospice process will be addressed, as will updates to the Conditions of Participation and leadership responsibilities relating to QAPI, infection control, and emergency

management. In addition, the speaker will provide participants with FAQs that managers receive to help “charter the course.” This webinar will serve as the crib notes version of what hospice managers must know to effectively do their jobs for CoPs, emergency management, and QAPI.

The *Hospice Management & Clinical Supervision Training Course* series is an intensive, interactive, and deep dive into the essential aspects of what all hospice managers/supervisors need to know and understand. This series will focus on improving critical leadership skills and compliance and break down and address key management areas.

**THIS WEBINAR WILL BENEFIT THE FOLLOWING AGENCIES:**

- Hospice
- Palliative Care

**WHO SHOULD ATTEND?**

This informative session is designed for hospice owners, DOPCS, clinical supervisors, DONs, frontline supervisors, new management, middle management, management trainees, HR staff, directors, administrators, assistant administrators, business development personnel, operations managers, CFOs, COOs, and all other hospice leaders.

**TAKE-AWAY TOOLKIT**

- *Creating an Effective Hospice Plan of Care*
- *LCD Worksheet for Determining Prognosis: Dementia*
- *Hospice Documentation Audit Tool*
- *Medicare Hospice Local Coverage Determination*
- Weblinks to valuable policies and tools including:
  - CHAP's *Top 10 Hospice Deficiencies*
  - *Suggestions for Improved Documentation to Support Medicare Hospice Services*
  - Hazard and vulnerability assessment tool for EMP
- PDF of slides and speaker's contact info for follow-up questions

**DON'T MISS THIS 3-PART SERIES:**

**Management Training Part 2: Leadership –  
Case Management, Competencies, HR & Effectively Managing Your Team**  
on Wednesday, October 27, 2021

**Management Training Part 3: Engagement & Growth –  
Business Development, Customer Service, Patient Satisfaction &  
Payment Models**  
on Monday, November 8, 2021

**MEET THE PRESENTER**

**Kathy Ahearn, RN, BSN, PHN, Ahearn Advisement Partners**

Kathy Ahearn has a Bachelor's in both Nursing and Social Work, and owns Ahearn Advisement Partners. With over 30 years working and serving the healthcare community the combination of nursing and social work has served her well. She has worked in a variety of post-acute care settings with an emphasis on home health and hospice, home

infusion, homecare, and skilled nursing as a PICC and compliance expert. Kathy has a unique ability to identify agency challenges and opportunities, quickly providing education, support, and mentoring to organizations, guiding them to a new level of operation.

Kathy helped develop pain scales to standardize assessment with the American Pain Society and the Joint Commission, which lead to identifying pain as the 5th vital sign. She was a trailblazer in the retail pharmacy world introducing the Joint Commission to the retail setting for disease state accreditation and reimbursement. In addition to developing manuals and policies, Kathy expanded into medical device as a Managed Care Director developing one of the first real-time cloud-based disease specific software programs to assist patients, clinicians, and managed care organizations improve outcomes and collect data.

Kathy began healthcare work due to a disabled parent and later a child living with chronic disease state. She has experienced healthcare professionally and personally, dedicating her life to it and to working as a change agent for the betterment of all served.

### **THREE REGISTRATION OPTIONS – WHAT YOU GET**

#### **1. Live Webinar Includes**

- Unlimited connections to the Live Webinar for your agency
- Handout and take-away toolkit
- Available on desktop, mobile & tablet
- Presenter's contact info for follow-up

#### **2. On-Demand Webinar Includes**

- Recording of the Live Webinar
- Can be viewed anytime 24/7, beginning 2 business days after the Live Webinar
- Handout and take-away toolkit
- Available on desktop, mobile & tablet
- Free Digital Download, yours to keep
- Share link with anyone at your agency
- Presenter's contact info for follow-up

**3. Purchase the BOTH Option** to receive all the benefits listed above! Full registration descriptions can be found [here](#).

If you need help with anything, please drop us an email at [support@eewebinarnetwork.com](mailto:support@eewebinarnetwork.com) or call 406.442.2585.